

# Sage 300 ERP

## Online

### See Your Business in a New Way

Sage 300 ERP (formerly Sage ERP Accpac) Online is award-winning business management software that allows your entire organization to work more productively, find more customers and keep them happier, and compete in today's global economy. Sage 300 ERP provides small and midsized businesses around the world with the tools to streamline business processes, comply with the myriad of regulations, and ensure the business is performing optimally. Sage 300 ERP Online provides an on-demand (cloud computing) version that gives you all the power and functionality of our suite of on-premises accounting, operations, sales, marketing, and customer service solutions with the added flexibility, convenience, and affordability of a hosted application.

### On-Demand Deployment With Power, Flexibility, and Security

Sage 300 ERP Online—like software-as-a-service (SaaS) solutions—is a suite of business management software applications hosted by Sage, accessed over the Internet, and made available on a monthly pay-as-you-go subscription basis. Sage 300 ERP Online is ideal for the organization with its workforce distributed across multiple locations but that still wants to centralize key functions like accounting and operations on a standardized back-office solution. Companies with remote workers, telecommuters, or mobile salespeople who are often on the road would also benefit from the portability of this on-demand solution. Sage 300 ERP Online is well suited for organizations looking to get their system up and running quickly and preferring affordable monthly payments to an up-front capital investment. Sage 300 ERP Online also reduces the need for an internal IT infrastructure and provides a secure, cost-effective alternative for companies currently running critical business applications peer-to-peer on desktops. And if business circumstances change, Sage 300 ERP Online customers can easily and cost-effectively transition to the on-premises version of Sage 300 ERP. You keep control of your data and configuration.

### Optimize Your Financial, Operations, and Customer Management

Sage 300 ERP connects key functional departments for better results. Sales is able to track and control sales pipelines, resulting in shorter sales cycles, more closed deals, and higher revenues. Marketing can optimize marketing investments, resulting in more cost-effective campaigns and higher sales volumes. Finance and operations are able to streamline the sales order process to ensure orders are delivered on time, payment is collected quickly, and revenue recognition conditions are met. Purchases of supplies can be made efficiently, cost-effectively, and securely. And because your accounting, sales, marketing, and customer service staff all have centralized access to accurate and up-to-date information, collaboration with stakeholders is automated and simplified—maximizing results.

### Comprehensive ERP at an Affordable Price

Avoid the up-front capital expense and personnel obligations associated with purchasing and managing a technology infrastructure. With Sage 300 ERP Online, software updates that are not invasive are executed by us on the server. Best yet, upgrades are made available at your convenience—not forced upon the customer like with SaaS alternatives. Some competitors will promote a low introductory fee only to charge separately for additional core modules and data back-up service. With Sage 300 ERP Online, what you see is what you get. One fee includes modules and back-up service fees—and no need to commit to a multiyear agreement, only a minimum of a single year is required.



## FEATURES

### Low Monthly Price Per User

Accounting and Financial Management  
Business Intelligence, General Ledger,  
Consolidations, Multicurrency, Intercompany,  
Transaction Analysis, Revenue Recognition,  
Optional Fields, Budgeting, Payroll

### Purchasing

Purchase Orders, Accounts Payable,  
Electronic Funds Transfer (EFT) Direct  
Payables, Purchasing Workflow,\* Funds  
Availability,\* Check and Form Printing\*

### Sales and Receivables

Order Entry, Accounts Receivable, EFT  
Direct Receivables, National Accounts  
Management, Sales Analysis, Return  
Material Authorization

### Customer Management

Contact Management, Productivity  
Management, Sales Force Automation,  
Marketing Automation, Customer Service  
Automation, Collections Management.

### Operations and Distribution Management

Inventory Control, Serial Number and Lot  
Tracking, Drop Shipment/Special Order,  
Service Management,\* Project and Job  
Costing, Time and Billing\*

\*Available at additional cost.



"Sage 300 ERP Online is ideally suited for companies that are constantly looking for ways to reduce costs while continuing to provide excellent customer service."

Carlson Hospitality Worldwide

## Harness the Power of Web Deployment and Business Intelligence.

Sage 300 ERP Online provides comprehensive business management, including the powerful Business Intelligence functionality, combined with the mobility of web technology to support better interoperability and collaboration. And best yet, you get the peace of mind that your ERP solution is backed by Sage—with performance, an up-time guarantee of 98 percent, and disaster recovery included in the low monthly cost. The result—secure, mobile ERP software that truly works the way you want it to—seamlessly, efficiently, intelligently, and cost-effectively, so you can improve productivity, envision success, and accelerate growth. Sage 300 ERP contains the power and tools to help you see your business in a new way and realize the future of your business today, ensuring success for the life of your business. And of course, with over 30 years of supporting businesses just like yours, Sage technology is proven, reliable, and experienced.

## The Flexibility You Need

Sage 300 ERP Online provides the capability to move to our on-premises system seamlessly and cost-effectively if and when your business requirements change. And your investment is protected by our convenient "rent to own" pricing model, which credits a portion of your Sage 300 ERP Online subscription fees to be applied to the cost of on-site licenses. Be wary of vendors that hold your data hostage, making it virtually impossible to move on to a new solution. In addition, rare in on-demand applications is the ability to customize the solution to fit your unique business requirements. Sage 300 ERP Online adapts to your business, whether you want to change screens or add tabs to tailor them to your users' experiences or add Optional Fields to meet the specific data needs of your business.

## Extend Your Solution

The flexibility of the on-demand deployment model allows you to grow your company without growing your IT support burden. Add more users without worrying about installation, configuration, and support of additional hardware and software.

Address more specialized requirements by adding seamlessly integrated solutions from Sage and our endorsed partners. For example: PrintBoss enables secure and efficient printing of checks and accounting forms, Norming manages the entire life cycle of fixed assets, Orchid simplifies interentity and EFT processing, Techisoft streamlines service and maintenance management, and Pacific Technology provides workflow to drive the purchasing process.

With Sage 300 ERP Online, you can extend your mission-critical business applications to overseas offices without the need for local IT support or infrastructure. Additionally, Sage 300 ERP Online is available in multiple languages, has multicurrency capabilities, complies with local tax regulations, and is supported by business partners in over 100 countries.

## Extensive Training and Support

Managed by a team of certified experts in the field of application hosting—Sage 300 ERP Online is backed by experience. Rest assured, regular maintenance and upgrades and fully automated backup and a disaster recovery plan protect your investment. You receive maintenance, support, access to Sage University online training courses, and discounts on live training as part of your Sage Business Care—Online plan. Our global network of experienced business partners can provide you with on-site consulting, training, and implementation assistance to help you get the most out of your solution.

## Top-in-Class Data Security

With Sage 300 ERP Online, your mission-critical system and corporate data are hosted and managed in an extremely secure, purpose-built data center with high levels of redundancy, backup, and monitoring. This SAS 70-certified facility has fireproof cement walls, 24/7 connectivity, and human security and provides a degree of protection and security that typical small and mid-sized organizations could not cost-effectively replicate. Additionally, Sage 300 ERP Online offers customers service-level agreements that specify our commitment to high levels of performance, consistency, and availability.

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## About Sage

Sage is a leading global supplier of business management software and services for small and mid-sized businesses. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs more than 12,600 people and supports more than 6 million customers worldwide. For more information about Sage in North America, please visit the company website at [www.SageNorthAmerica.com](http://www.SageNorthAmerica.com). Follow Sage North America on Facebook, <http://www.facebook.com/SageNorthAmerica>, and Twitter, <http://twitter.com/#!/sagenamerica>.